



Scott Beckett, MBA

National Practice Group Leader and Senior Vice President of Life, Benefits & Wealth, AXIS Insurance



Scott Beckett is the National Practice Group Leader and Senior Vice President of Life, Benefits & Wealth at Axis Insurance. With 40 years of experience spanning life insurance, employee benefits, and executive compensation, he focuses on helping Canadians integrate their personal, corporate and commercial insurance with employee benefit plans for seamless protection. Scott supports national operations and holds insurance licenses in all provinces and territories within Canada.

Throughout his career, Scott has helped simplify complex insurance structures for business owners, executives, and founders. His advisory work aligns personal risk, corporate benefits, and long-term planning to help clients navigate risk with clarity and confidence, all while reducing taxation.

Entrepreneurship and innovation have shaped much of his work. Scott co-founded The Founders' Plan, a proprietary group insurance solution built for small businesses; BeniPlus Inc., an insurance technology platform offering simple, flexible and affordable benefits; and he is a founding partner of KEFSI, a boutique firm specializing in life and benefits solutions.

Scott is an active contributor to industry learning and development. He is an executive director of the Conference for Advanced Life Underwriting (CALU), chairing the Finance and Audit Committee. He is also a 30-year member of the Financial Advisors Association of Canada (Advocis). Scott frequently authors and speaks on topics related to life insurance design, executive benefits, compensation strategies, and working with high-net-worth clients.

Scott is deeply committed to community impact. He is an original board member of Beautiful World Canada, supporting initiatives focused on the education of young women in Africa. Since 2012, he has chaired fundraising efforts for March of Dimes Canada, raising over \$2M to empower people living with disabilities in Canada. Scott holds an MBA from the Richard Ivey School of Business and a Bachelor of Science in Statistics and Actuarial Science from the University of Western Ontario.