



## Jonathan Hanser, B.A., CLU

**President and Founder, Hanser Financial Insurance Agency Ltd.**



Jon established Hanser Financial Insurance Agency Ltd. more than 30 years ago with a vision to create a boutique advice firm. We specialize in providing creative and custom designed insurance and investment solutions for successful, high & ultra high net worth individuals, as well as professionals and business owners. Through their proven track record of achieving excellent results for their clients, Hanser Financial has become a top firm for leading accounting and legal firms to refer to for insightful advice and analysis. He and his team delight discerning clients who appreciate tailored, high quality advice and hands-on service. Clients are generally selected by referral only. Jon is also regularly asked to do joint work with other advisors who require his specialized skills in estate planning and tax minimization strategies to better serve their clients.

Jon has been recognized for his expertise by the life insurance and financial services industry by earning **Top of the Table** status on several occasions. This was achieved early on in his career.

Jon currently serves on the board of directors for the Conference for Advanced Life Underwriting (CALU), co-chairs the CALU Life Insurance Issues Group and sits on the AGM Committee.

Jon is a devoted family man with a steadfast commitment to living life well. He is actively involved in his local community, where he sponsors several sports teams and volunteers his time and resources to other select philanthropic causes. His interests include cottage life and travel with his wife and three children, private equity and real estate investment opportunities, and mentorship.